

# CONSERVE & \$SAVE™

## COMMERCIAL LIGHTING REBATE APPLICATION

### SECTION A. CUSTOMER INFORMATION (please print)

Account Name \_\_\_\_\_ Doing Business As (if different from Account Name) \_\_\_\_\_

Installation Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Mailing Address (if different from above) (rebate check will be mailed here) \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Account Number \_\_\_\_\_

**Send us a rebate check. Apply rebate to our account.**  
(Rebates \$75 and under will be applied to your account. If a box is not checked a bill credit will automatically be issued.)

**Type of Business:** Church      Government      Grocery      Health      Industrial      Lodging  
Multi-family      Office      Restaurant      Retail      School      Other \_\_\_\_\_

**How did you hear about CONSERVE & SAVE™?** Billboard      Chamber of Commerce      Contractor      Newspaper      Radio  
Retailer/Vendor      Social Media      TV      Utility Newsletter      Utility Representative      Utility Web Site      Other \_\_\_\_\_

### SECTION B. CONTACT INFORMATION (please print)/CUSTOMER SIGNATURE

**ATTENTION: ALL INVOICES OR RECEIPTS AND ALL SPECIFICATION SHEETS MUST BE INCLUDED WITH YOUR FULLY-COMPLETED AND SIGNED APPLICATION OR APPLICATION WILL BE RETURNED.**

Contact Name (rebate check will be mailed to contact) \_\_\_\_\_ Daytime Phone Number \_\_\_\_\_

Email \_\_\_\_\_  
By typing my first and last names in the box below, I am signing this document and certify that all the information in the application (including any associated worksheets) is correct to the best of my knowledge. I have read and agree to the Terms and Conditions on the back of this application booklet. I understand that if any equipment in conjunction with this application is ordered, purchased, or installed before approval from The Utility is received, the proposed project may not qualify for a rebate.

Customer's Signature \_\_\_\_\_ Date \_\_\_\_\_

Check here if you DO NOT give us permission to use your business name in advertising our CONSERVE & SAVE™ programs.

### SECTION C. CONTRACTOR/VENDOR INFORMATION (please print)

Company Name \_\_\_\_\_ Contact Name \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Daytime Phone Number \_\_\_\_\_ Email \_\_\_\_\_

#### TEAMING UP TO SAVE YOU MONEY



#### OFFICE USE ONLY

Date Received: \_\_\_\_\_

Inspected (Date & Initials): Pre: \_\_\_\_\_ Post: \_\_\_\_\_

Approval: \_\_\_\_\_

Date: \_\_\_\_\_

A/N: \_\_\_\_\_

**TOTAL REBATE:**  
\$ \_\_\_\_\_

## SECTION D. REBATE INFORMATION: LIGHTING EQUIPMENT

**Project Type:**      **NEW CONSTRUCTION (Austin and Owatonna ONLY)**  
**RETROFIT**

O L D   S Y S T E M			N E W   S Y S T E M								R E B A T E	
A	B	C	D	E	F	G	H	I	J	K	L	M
Old Equipment Code*	Old Equipment Description	Qty.	New Equipment Code*	New Equipment Manufacturer and Model Number	LED or CFL Bulb/Fixture Wattage <i>(if applicable)</i>	Qty.	Annual Hours of Operation <sup>#</sup>	Is This Space Air Conditioned?	Space Type	Total Equipment Cost <i>(not including labor)</i> <i>(Unit Cost x G)</i>	Rebate Amount per Equipment*	Total Rebate Amount <i>(G x L)</i>
1.								Yes   No	Interior Exterior Exterior 24/7			
2.								Yes   No	Interior Exterior Exterior 24/7			
3.								Yes   No	Interior Exterior Exterior 24/7			
4.								Yes   No	Interior Exterior Exterior 24/7			
5.								Yes   No	Interior Exterior Exterior 24/7			
6.								Yes   No	Interior Exterior Exterior 24/7			
7.								Yes   No	Interior Exterior Exterior 24/7			

*\*For equipment codes and rebate amounts, please see the Tables included with this application or visit our web site as listed on the back of this application. If using codes 1516-1531, include manufacturer and model # in column E.*

**LIGHTING EQUIPMENT SUBTOTAL**

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**#Guidelines for Annual Hours of Operation if Actual Hours are Unknown:**

Building Type	Hours
24-Hour Facility	8,766
Exterior Lighting	4,903
Grocery/Supermarket	5,802
Health	5,095
Hospital	6,038
Hotel/Motel	3,044
Manufacturing	5,200
Office	4,439

Building Type	Hours
Other/Miscellaneous	4,576
Restaurant	3,673
Retail	4,719
Safety or Code Required	8,766
School - College	3,540
School - Elementary	2,422
School - Secondary	4,311
Warehouse	4,746

**TOTAL LABOR COST FOR ALL LIGHTING IMPROVEMENTS**

This is the total labor cost for installation of ALL equipment listed on pages 2 and 3 - Lighting Equipment, LED Lighting in Enclosed Refrigerated Display Cases, Occupancy Sensors, and Photocells.

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## SECTION E. REBATE INFORMATION: LED LIGHTING IN ENCLOSED REFRIGERATED DISPLAY CASES

**Project Type:**      **NEW CASE**      **RETROFIT**

CASE INFORMATION		EXISTING LIGHTING		LED LIGHTING					REBATE	
A	B	C	D	E	F	G	H	I	J	K
Case Manufacturer/ Description <small>(ex. "Zero Zone – pizza case #1")</small>	Case Door Quantity <small>(converted to LED)</small>	Code <small>(from Lighting Tables)*</small>	Qty.	Code <small>(from Lighting Tables)*</small>	LED Wattage per Strip <small>(watts)</small>	Qty.	Annual Hours of Operation <sup>#</sup>	Total Equipment Cost <small>(excluding labor) (Unit Cost x G)</small>	Rebate Amount per Door*	Total Rebate Amount <small>(B x J)</small>
1.										
2.										
3.										

\* For equipment codes and rebate amounts, please see the Tables included with this application or visit our web site as listed on the back of this application.

# Guidelines for Annual Hours of Operation If Actual Hours Are Unknown:

Building Type	Hours
Food Service	6,205

**LED LIGHTING IN ENCLOSED REFRIGERATED DISPLAY CASES SUBTOTAL**

## SECTION F. REBATE INFORMATION: OCCUPANCY SENSORS/PHOTOCELLS

**Project Type:**      **NEW CONSTRUCTION**      **RETROFIT**

CONTROLLED EQUIPMENT						OCCUPANCY SENSORS / PHOTOCELLS						REBATE		
A	B	C	D		E	F	G	H	I	J	K	L	M	
Equipment Code*	Controlled Equipment Description	Avg. Fixture Wattage <small>(total wattage/ # of fixtures)</small>	Low-Wattage Fluorescent Lamps? <small>(if applicable)</small>		Qty. Controlled by Sensors/ Photocells	Annual Hours of Operation <sup>#</sup>	Equipment Code*	Sensor/ Photocell Description	Qty.	Is This Space Air Conditioned?	% of Time Lights Are Off**	Total Cost of Sensors/ Photocells	Rebate Amount per Sensor/ Photocell*	Total Rebate Amount <small>(I x M)</small>
1.			Yes	No						Yes	No			
2.			Yes	No						Yes	No			
3.			Yes	No						Yes	No			
4.			Yes	No						Yes	No			

\* For equipment codes and rebate amounts, please see the Tables included with this application or visit our web site as listed on the back of this application.

\*\*Guidelines for % of Time Lights Are Off if Actual Hours are Unknown:

Sensor Type	% of Time Lights Are Off
Occupancy Sensor – Wall Mount	30%
Occupancy Sensor – Ceiling Mount	30%
Photocell – Continuous Dimming	43%
Photocell – Multiple Step Dimming	35%
Photocell – On/Off	27%

**OCCUPANCY SENSORS/PHOTOCELLS SUBTOTAL**

### TOTAL LABOR COST FOR ALL LIGHTING IMPROVEMENTS

This is the total labor cost for installation of ALL equipment listed on pages 2 and 3 - Lighting Equipment, LED Lighting in Enclosed Refrigerated Display Cases, Occupancy Sensors, and Photocells.

## SECTION G. TERMS AND CONDITIONS

### 1. ELIGIBILITY

Rebates are available to non-residential electric customers of Austin Utilities, Owatonna Public Utilities, and Rochester Public Utilities (herein referred to as The Utility). All products must be in use in facilities in The Utility service territory. Rebates are for installed equipment only. For lighting retrofit systems to be eligible, they must show a net reduction in kWh usage from that of the existing lighting system.

### 2. APPLICATION

Program is offered January 1 through December 31 of the respective calendar year. **Due to limited funding, this rebate offer can be changed or withdrawn at any time without notice and is available on a first-come, first-served basis.** The entire rebate application must be read and filled out completely or application will be returned.

### 3. INSPECTION AND VERIFICATION

The Utility reserves the right to inspect the customer's facility through on-site visits before and after new equipment installation to verify rebate eligibility. The Utility reminds you to follow all local permitting and building code ordinances.

### 4. INSTALLATION AND REBATE AMOUNTS

Qualifying energy-efficient equipment installed and operational within six (6) months of the date of purchase are eligible for rebate. Additional time may be granted subject to the Utility's pre-approval. In no case will the rebate paid by The Utility exceed the purchase price of the equipment. The maximum rebate amount is \$100,000 per customer location per technology per year.

### 5. INVOICE AND PAYMENT

Following inspection and verification (see #3) and completed installation, the customer must notify The Utility and submit original invoices specifying the model number, quantity and price of all materials purchased, the date ordered, installation costs, and applicable taxes. After satisfactory review of the application and invoices, a rebate check or bill credit will be issued to the customer. Vendors or contractors are not eligible to receive their customer's rebate. Please allow 6-10 weeks from the date of application submission for delivery of rebate check or bill credit. The Utility reserves the right to apply the rebate to past due accounts.

### 6. QUALIFYING EQUIPMENT

#### Exit Signs:

Only new exit signs that replace incandescent or CFL exit signs qualify. All new exit signs must meet UL-924 requirements. Exit signs must have a usage level less than 5 watts. New exit signs must meet local fire codes. Retrofit kits are not eligible.

#### LED Lighting in Enclosed Refrigerated Display Cases:

- Applicable to low and medium temperature enclosed display cases with access by customers (open display cases and closed rear-entry deli cases excluded from this prescriptive program).
- For existing case lighting replacement, LED lighting system must replace a fluorescent lighting system and the existing fluorescent fixture end connectors and ballasts must be permanently removed and properly disposed of.
- For new cases, LED lighting system must be installed in lieu of a fluorescent lighting system.
- LED lighting system must be a permanently installed luminaire.
- LED lighting system color rendering index (CRI) must be equal to or greater than 70.
- LEDs must maintain no less than 70% of initial lumen output at 50,000 hours of operation.
- Manufacturer's warranty must be a minimum of 3 years and must include luminaires, mounting hardware, power supplies, and LEDs.
- The power supply must meet the following requirements:
  - Efficiency of at least 85% at 120 volts.
  - Power factor of at least 0.9.
  - Total harmonic distortion (THD) of 20% or less.

#### LED or Fluorescent Lamps and Fixtures with Integrated Occupancy Sensors:

To qualify, the occupancy sensor must be permanently integrated into the lamp or fixture by the manufacturer (non-removable). Integrated occupancy sensor rebates apply to sensors permanently integrated to LED or fluorescent lamps and fixtures only. Only retrofit projects qualify for additional integrated occupancy sensor rebates. Occupancy sensors are required for new construction by code.

#### Occupancy Sensors and Photocells:

Only photocells are eligible for new construction rebates. Occupancy sensors are required for new construction by code.

### 7. TAX INFORMATION

The Utility will not be responsible for any tax liability imposed as a result of the rebate payment(s). Customers are advised to consult their tax advisors for details.

### 8. DISCLAIMER

The Utility does not guarantee that the implementation of energy-efficient measures or use of the equipment purchased or installed pursuant to this program will result in energy or cost savings. The Utility makes no warranties, expressed or implied, with respect to any equipment purchased or installed including, but not limited to, any warrant of merchantability or fitness for purpose. In no event shall The Utility be liable for any incidental or consequential damages. Customers are solely responsible for the proper disposal of existing equipment. Consult the Minnesota Pollution Control Agency (MPCA) office for details at 800.657.3864.

### 9. ENDORSEMENT

The Utility does not endorse any particular vendor, manufacturer, product, or system in promoting this rebate program. Listing a vendor or product does not constitute an endorsement, nor does it imply that unlisted vendors or products are deficient or defective in any way.

### 10. PRIVACY

Information contained in this rebate application may be shared with the Minnesota Department of Commerce and our co-op partners and also may be used in our advertising efforts with your permission as granted in Section B of this rebate application.

## MAIL OR EMAIL COMPLETED APPLICATION AND REQUIRED DOCUMENTATION TO YOUR UTILITY PROVIDER:

**Austin Utilities**  
Attn: Rebate Processing  
1908 14th St NE  
Austin, MN 55912-4904  
507-433-8886  
www.austinutilities.com  
rebates@austinutilities.com

**Owatonna Public Utilities**  
Attn: Rebate Processing  
PO Box 800  
Owatonna, MN 55060  
507-451-2480  
www.owatonnautilities.com  
rebates@owatonnautilities.com

**Rochester Public Utilities**  
Attn: Rebate Processing  
4000 E River Rd NE  
Rochester, MN 55906-2813  
507-280-1500  
www.rpu.org  
rebates@rpu.org